#### Beatty Town Advisory Board 100 A Avenue South P.O. Box 837 Beatty, NV 89003

# Minutes 05/26/2015

THE BEATTY TOWN ADVISORY BOARD MET IN REGULAR SESSION AT 6:30PM IN THE BEATTY COMMUNITY CENTER.
THE BEATTY TOWN ADVISORY BOARD HEREAFTER WILL BE REFERRED TO AS THE (BTAB)
THE BEATTY TOWN ADVISORY BOARD MEMBERS HEREAFTER WILL BE REFERRED TO AS THEIR RESPECTIVE INITIALS.

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Dick Gardner (DG) – Chair Kelly Carroll (KC) – Vice Chair Erika Gerling (EG) – Treasurer Randy Reed (RR) - Member Crystal Taylor (CT) – Member

1 Pledge of Allegiance

Meeting called to order at 6:30pm

2 Approval of the Agenda for the BTAB meeting of May 26, 2015.

Staff pulled item 4 Emergency items.

3 GENERAL PUBLIC COMMENT (Three-minute time limit per person.) Action will not be taken on the matters considered during this period until specifically included on an agenda as an action item.

DG – Stated any comment other than healthcare can be heard now. Healthcare comments will be taken during the agenda items.

4 For Possible Action - Emergency Items

Item pulled

5 Board Member's Comments (This item limited to announcements or topics/issues proposed for future workshops/agendas)

KC; EG; RR; CT; DG; - None

- 6 Reports
  - a. Secretary

No report

#### 7 General Business

For Possible Action – Discussion and deliberation to review two proposals submitted for the continued
operation of the Beatty Medical Clinic; one submitted by Nevada Health Centers and one by Michael Reiner MD,
Michael Jonak MD and Robert Webb PA-C jointly.- Beatty Town Office; Carrie Radomski

DG – Stated the purpose of this is to hash out a contract with Dr. Reiner/ Dr. Jonak or Nevada Health Centers. I want to start this with questions from the Board. After the Board is done with questions and so on and so forth I will open it up for the public comments for anything to do on the contract purposes.

KC - None

EG – Stated she is going to go through a brief outline of the proposals, of which there are three proposals, two from Nevada Health Centers (NHC) and one from Doctors Jonak and Reiner. The first proposal from NHC is for 2.5 days a week for Beatty, and they also have a similar proposal for Amargosa but this is just for Beatty. 2.5 days a week in Beatty, the same services, same medical questions, refills, all the same services. This model for 2.5 days is requesting \$35,000.00 worth of support from the Town and the in-kind donation of rent and utilities which has been provided by Beatty Health and Welfare. The second proposal is from NHC to continue 5 day per week operations, so everything would stay the same, this proposal would require \$154,000.00 of support from the Town plus the in-kind donation. The third proposal is from Doctors Reiner and Jonak it is for 5 days a week services this would be routine office visits, lab testing, x-rays, ultrasounds, and other diagnostic testing. At the current time they don't have, wouldn't have a pharmacy like the clinic has at the moment. While they would like a subsidy from the Town their proposal is not dependant on that. NHC proposal is a one year contract though they would like to have a longer contract, that's not in the contract (proposal) but through our discussions. Dr. Reiner and Jonak's proposal is for a two year contract to renewed again in two years and after completion of four years for a five year lease.

DG – Stated he has a question on the services the pharmacy in six months, I'm talking to Dr. Reiner, it says the pharmacy in six months or when feasible. What determines that?

Dr. Reiner – Stated that in-house pharmacies are something that we've never had to construct because we've been in a town that has four fulltime pharmacies. I would be working with Pahrump Medical Supply, as I mentioned, which has an active dispensary license and a pharmacist. We would have to do some groundwork to figure out what that entails, but it's very easy to do. It's not a difficult setup but once we know that we are going to be operating the clinic we would start that process to get up and running as soon as we could. It's a pretty simple thing; you have to negotiate a contract with a supplier to bring in the medication. Usually it's a one stop thing; it's almost like a dispensary where you don't really have to do it. They do it for you.

DG - Asked is there no way to cut the six months down?

Dr. Reiner – Replied I've never looked into it. At this point I really didn't want to commit to anything that would be sooner without being able to know exactly what it would take.

DG - Stated, excuse me and would you please introduce yourself and the others at the table with you?

Dr. Reiner – Stated at the table with me is Lance Clemmons, the administrator for Comfort Hospice he is also mentioned in my proposal helping to support this community.

DG - Asked Mr. Davis to introduce who is at his table, please?

Mr. Davis CEO; Nevada Health Centers – Introduced Elizabeth Duffrin Chief Financial Officer, Karl Sundberg Chief Operating Officer.

DG – Stated I have a question for Mr. Davis, I don't know if this is the current contract that you have. I have a draft dated 2012, I think we talked about it when you were on the phone with Erika and myself. It says, back then it had 3.6 full time employees and now you are probably running at about 4.5, why did it increase?

Mr. Davis – Stated that part of the reason for the increase in staff is because there were issues with giving the staff a respite period for vacations and those kinds of things, coverage for sick time and those kinds of things so we had to increase staffing to support giving our associates time off from work.

DG – Replied okay, thank you and went on, on the proposal that Dr. Reiner proposes you say Monday through Friday 9am to 4pm and closed for lunch. That works out to 30 hours per week, is it possible to do 8am to 5pm close at lunch five days a week?

Dr. Reiner – Stated I think it's always possible to expand the hours, we basically anticipate, not knowing all of the details that could be worked out but somebody would have to be driving up from Pahrump or maybe even Las Vegas so we allowed for drive time but we could always expand those hours in the evening depending on the need. So that is certainly possible.

DG – Stated at 5pm there are some people that are just barely getting off of work and they need to be able to have access like that.

Dr. Reiner – Stated in my current practice we say we close at 5pm but we are there until 6pm, so it's really whatever the need is, is what we would do for the community.

DG – Stated that all of the proposals are dependent on at least upon \$35,000.00 in money, there is no \$35,000.00 available from the Town. I guess, never say never, but it is not a sustainable thing from this Town at this time. We don't have any income that we could pay for stuff like that. So with that, does that work on your side (addressing Dr. Reiner)?

Dr. Reiner – Stated maybe I misunderstood at your last meeting it was stated that the Town had support for the facility, so if I misunderstood what people were talking about than I stand corrected.

DG - Stated I think that the support for this facility would be the clinic itself.

Dr. Reiner - Stated, okay.

DG - Went on I also think that there was, correct me if I'm wrong Erika, in-kind rent in other words for the utilities.

EG – Stated the building the utilities, disposal those are the in-kinds that are handled by Beatty Health and Welfare. I what the issue is and how this came up is because NHC has always received a subsidy from the County and in their proposals they are still looking to receive a subsidy from the community where we just, the amount was in there but we have never agreed to or said that we are inclined to do that. As a matter of fact I said the opposite.

Audience – Addressed the Chair and requested that the Board members use the microphones, the guests are speaking directly into theirs and they are easy to hear but the rest is not.

DG - Thanked the audience member and apologized.

DG - Asked RR if he had any questions.

RR - Stated not at this time.

DG - Asked CT if she had any questions.

CT - Stated I don't have any questions right now.

DG – Stated another thing that it says on here is lodging assistance for providers, this was an issue that we had three years ago, four years ago when we were trying to get some providers and that was one of the things that was on the table. It's not on the table right now and also I have another question on this proposal from Dr. Reiner. It says "permission to subcontract office space to specialists" does that mean that they will carry their own insurance?

Dr. Reiner – Stated the usual case in which we work in our office is we carry the insurance on the building we have our own liability insurance. If we had a cardiologist that came up to see patients and the space is limited to how many people they can see then they have to compensate the lack of patients that we could see in the office. That interferes with our revenue stream and they understand that so there would be a limited number of hours that they would be there but that would be compensated to us as a practice overseer basically that's the way it would work.

DG - Asked what about the insurance?

Dr. Reiner - Stated the insurance is maintained through us and we maintain coverage for them.

DG- Stated okay, is that same thing over at the clinic right now (directed to Mr. Davis; NHC)?

Mr. Davis - Replied, yes.

DG – Stated when I got the proposal from NHC and having been in business at one time or another in my life and I talked to Mr. Davis about this when we talked to him on the phone. Erika and I had a conference call with Mr. Davis with Elizabeth and Carrie was there and we talked about this and I told them that on his five day proposal assuming he got \$154,000.00 either from Nye County or from Beatty he still shows a loss of \$117,447.00 now if I find it I guess unimaginable that somebody would give a business proposal where they are going to lose that much money after they are getting one hundred fifty grand. I think in our talking though I think there were a few numbers that were changed around that brought that down a little bit but it still to me it's just not something that we would I just can't believe that you would want to keep something open where you're losing \$117,000.00 a year, and that's at 5 days now at 2.5 days was only \$77,000.00 but it's just, I guess that's the biggest stick in my craw is that you submit a proposal that you are going to lose that much money from the Town or from the County which is not going to happen. Any comment?

Mr. Davis – Stated yes. One of the things that we gave you, we gave you a full financial proposal with all of our numbers and everything in it and what we shared with you also is that we will be working on other opportunities to get additional funding to come in to support the community. Our goal has always been to continue to be here to continue to sustain a model for healthcare going forward. Over this next year we will be looking very crucially, very hard on how to redesign our financial model for here. We shared from the very beginning, when we first got the information from Nye County that they were cutting the funding, I came up here and I shared with the entire organization that we were not going to abandon the patients, so if we have to take a hit and take a loss that's our job on the backend to minimize that loss over time. So that's what we gave you some of the numbers in that proposal would change. We gave you the current cost of what it takes for staffing and everything else but of course if we were given the opportunity we would have to go back and take a look at all of that and then I'm sure the numbers would come down but this is our goal to share and to say to the Town of Beatty that we are here to support the community and it's on our end to help support from a financial standpoint what you can't. So we have decided a few of our other projects that we have to put them on hold because we need to be able to support and fund the community. So the deciding factor tonight will determine how we move forward here and in other aspects or our business.

DG – Stated I still don't agree with that. It's sort of like buying a car you want to get the best price you can and if you go somewhere else and they say well we could've done better but why didn't you the first time?

Mr. Davis – Stated we did we gave you what our raw numbers are and so if we have to fine tune those numbers to say okay let's make this a sustainable model going forward then we have to go back and look at how can we redesign our network of support for the town of Beatty and Amargosa, so that's what we are looking to do.

DG – Thanked Mr. Davis and asked for questions from the Board, there were none, and went on to open the discussion to the floor and asked that when you come up to the microphone you please stated your name, and the question. Please keep to questions about a contract or something that we would like to see in the contract.

Renie Younghans – Beatty, NV stated first of all I want to thank the Beatty Town Advisory Board for taking this on without any legal advice. I think they are doing a wonderful job and I appreciate what they are doing. Second of all I'm asking you not to make the decision tonight, because we don't know what the cuts are going to be in Nye County and according to the paper they have said they are going to cut emergency services County wide and I personally would rather have the EMT service and the fire department in lieu of the clinic, if we have to make a decision. So I don't' know how much money Beatty has but I certainly don't want the EMT's and the fire department to go away because we paid \$150,000.00 to keep the clinic. Also, I feel that we are subsidizing the clinic with the in-kind, the building and the utilities and I think the clinic should make a go of it on their own. Now I have a question for Nevada Rural Health Centers (NHC), one of your proposals you are going to be open 2.5 days and are asking for a \$35,000.00 subsidy the other proposal you are going to be open 5 days a week that's twice as many days but you are asking for \$154,000.00 that's four times more money. What is that difference?

Elizabeth Duffrin Chief Financial Officer; NHC – Stated the main difference is that in the 2.5 day model we are seeing approximately 2,000 patients a year, but if we are open 5 days a week twice as much time there's really not that many more patients to see so the revenue doesn't increase but the expenses basically double with the staff.

Ms. Younghans – Clarified, so you are telling me that if you are open 5 days a week you don't plan on seeing more patients that you would at 2.5 days?

Ms. Duffrin - Replied only about 200 to 300 more per year I believe it says in the proposal.

EG - Stated 284 more patients annually for 5 days a week.

Ms. Duffrin - Sated we felt that we could see all of the patients in 2.5 days.

Mr. Davis – Stated the other thing is that there may be some other business to, we heard the last time we were here, there is other business that we would be looking at to try and get back and that would reduce the financial situation more. If there are more patients to be seen in the community and different types of different contracts that we can get then that will change our position totally. If you look at straight financials across the board, we looked at what's current, we looked at what's currently now versus what we hope to get in the future. So the proposal was what we can do right now to sustain a 2.5 or a 5 day model so that's what we gave you.

Ms. Younghans – Stated thank you. A question for the doctors, you answered the question on the pharmacy but what about the immunizations? You said that would be six months?

Dr. Reiner – Stated that is a more entailed process where you have to get approval from the State through their immunization program that requires them to come out and visit and there is a lot of set up involved in that. So I allowed more time because we have to do the paperwork and get the Stated to come out and approve us for a immunization program.

Ms. Younghans - Asked does Nevada Rural Health Centers (NHC) offer that today?

Mr. Davis - Indicated yes by shaking his head.

Ms. Younghans – Went on, I want to say to the audience I did a comparison. NHC has two proposals one is for 20 hours or 40 hours, the Doctors is 30 hours. They both want the building free. NHC wants \$35,000.00 the Doctors want \$35,000.00 to hire two of the clinics staff. On the second proposal NHC wants \$154,000.00, the Doctors want \$35,000.00 and lodging assistance, I have no idea what that means, NHC did not ask for any. The staff NHC is going to keep the current staff that they have at the same level, I assume that they have. The Doctors they have various doctors that would come in and they indicated that they may hire two of the current staff. X-Ray's both are yes, labs both are yes, pharmacy NHC yes Doctors no not for six months, immunization NHC yes the Doctors is in six months or longer, hospice NHC no Doctors yes. The contract, NHC wants a contract for one year the Doctors want it for two years with an option for two.

#### DG - Thanked Renie

Cindy Craig – Beatty, NV stated I have a question for NHC, if you're asking for a one year contract and you are not able to as you said, you are going to try and recover back the money that you were losing, in that one year contract are we going to have to go through this all again or are you going to pull out?

Mr. Davis – Stated our goal was never to pull out and as I said earlier we had a conversation with the advisory board that we wanted longer than a year, we wanted two years, and we had that conversation with them that we would desire to have a longer contract. So again I state that we are not going to abandon the patient, we needed the contract, it's our desire to figure out a better way to manage the costs, the expenses, and figure out different ways to support the community and so that's our commitment.

Ms. Craig – Stated okay. Dr. Reiner or Dr. Jonak I have a disabled husband and I do bring him to Pahrump to see Dr. Reiner and I was pleased with the service that we got for the one time we went because after that it was kind of like really messed up with his medications and everything. So, what I need to know is can you do a smooth transition on this, or are we going to be lost in a big mess where they are already set up, they are already doing the business. I need to know is it going to be like you guys aren't going to be able to right away start doing it or are you going to have to have time for the transition?

Dr. Reiner – Stated that's an interesting question and a good one. Obviously we will make this as smooth as we possibly can. We can't know anything about the (inaudible) if we are awarded the lease on the building. This all came about, and I should just clarify a little bit, because we were meeting with the Manager of the County and where she was going to pull the funding because of budget cuts and there was going to be a gap. So, we thought that that Rural Health Services (NHC) was going to pull out if they didn't get their \$300,000.00 so therefore we entered into these negotiations. It is not our desire to come up here and disrupt what is here, it's our desire to work with what is here and make it better if we possibly can and that's why we are sitting at this table. That transition, really, its understanding what's in that clinic, what we have to bring in, I have no idea, I've been up there one time and I spoke with Diane. So I'm sure there will be a few bumps in the road but we would do everything we can to make it as smooth as possible but I really, I think we make commitments that when I have to look you in the eye and tell you that I didn't do it.

EG – Stated for instance if we were to select Dr. Reiner's proposal, for instance, NHC has, the actual end date is like July 7<sup>th</sup> or 12<sup>th</sup>, the actual end date from the notification was 120 days and then there are some reporting requirements that they have which is 60 days so regardless of what would happen during that time when they have to notify the agency that they are required to notify these 60 days that they have to be there. So, I think that whatever transitional things they are could be worked out during that time.

Mr. Davis – Stated one of the things that I want to make clear on, we never at any given time said that we were going to pull out so I think was something that as I just heard Dr. Jonak say that would be an assumption that someone received, but we never, from the very first time I came here, one of the first meeting happened I said that we would not abandon the community so I'm not sure how that got spread around in that way but it was never our intention or desire to pull out.

Karen Grover – Stated I'm a contented member of this community and of Beatty Clinic. I don't understand all this financial stuff I'm just a retired housewife but I am happy with the services that we are getting in our town and you know there is an old saying if it works don't fix it. I'm really concerned about all of this, I do not want to lose our clinic, our nursing doctor, personnel, Doctor Diane, I call her Doctor Diane she is to me. I won't go on with this any further, I think you get the message.

DG - Stated thank you.

Wanda Bernhardt – Stated I have a few questions to get clarification. I do believe that proposal one was, you needed \$35,000.00 from the town and proposal two was \$154,000.00 and even though a monetary number wasn't given for your proposal (indicated Dr. Reiner and Dr. Jonak) I suppose that there are still monies that are going to be needed, are there monies that are going to be needed?

Dr. Reiner – Stated the best assumption that I could come up with was based on the numbers that were submitted at the end of the meeting based on the number of patients at 2000 patients per year, based on what we believe that should generate in income that was on a 53% utilization and I believe that \$200,000.00 worth of income out of 2,000 patients increasing that would mean that we would need very little assistance to make that clinic operate. We run a business, we provide the best services we can but we don't look for outside sources we generate money within the office we planned on seeing patients outside if patients couldn't make it we would do what it would take to generate the revenue to make this office. I also said that we would combine the resources of three functioning practices to help support this clinic. To make sure that the town would not be in the position to look for extra money.

Ms. Bernhardt - Clarified so are you saying that, say that you were to get this bid that you would not require any money?

Dr. Reiner - Stated that's correct.

Ms. Bernhardt – Responded okay. Now here's my other question in regards to the pharmacy how long, and what would we do during that six month period of time? Do we need to go to Pahrump or Tonopah, how would we handle that?

Dr. Reiner – Stated like I said, I haven't done a lot of investigation into that. I would wish that I would be a little bit more prepared. I didn't realize that that was such an issue but based on what I understand you could probably get something a lot sooner, it's usually a dispensary machine that doesn't require anything other than basically contracting with someone to bring up the machine and it's basically there. So, that's all I can tell you.

Ms. Bernhardt – Went on, the position that I'm taking with it, one I do business as well I have the Beatty Mobile Massage, I also participate in the RSVP program whereby I help those that need help to get their medications, go to Pahrump or Tonopah or wherever they need to go and so since that program is also getting cut, you know, how much more we have to come up with in order to get those medications because these people need their medication.

Dr. Reiner – Stated one of the solutions that I didn't even talk about is the possibility of the fact that most of our providers will be coming from Pahrump and so we have daily transport so could actually work out a deal with one of the local pharmacies there to bring the prescriptions up and that's certainly something we can do.

Ms. Bernhardt – Replied okay, my next question is walk in people, people such as, we have a sliding scale with NHC with now how would that be with you guys?

Dr. Reiner – Stated we would have the same sliding scale based on the people's ability to pay and we would never turn anybody away because they couldn't pay for services so, we would have to establish that within the first thirty days that we were open or in the contractual verbiage.

Ms. Bernhardt - Asked and you will be able to take walk-ins as well?

Dr. Reiner - Stated absolutely.

Sharon Logston – Stated I moved to Beatty about thirteen years ago and what blew my mind was to see a Senior Center, and to have a medical clinic. I have a heart condition and I have to go to Vegas about three or four times a month to check with my heart doctor there in the meantime I go up to Diane and she does the general check-up. I went out flight for life about a year ago because she said something didn't sound good and I pay that flight for life bill I will not let that bill go and I'm so grateful for that flight for life so I think we need you people to stay up here I think it's doing a good job (inaudible). I welcome you if you get in here that's great but do not close that clinic.

DG – Stated I don't think that there is any question the clinic is going to be closed. What we're talking about here is an operator basically. The clinic's going to be here, its part of the town of Beatty. It's just who's going to operate the clinic.

Dottie Harmon – Stated, Dr. Reiner, my biggest concern right now is for babies the vaccination thing they (NHC) have going on, you said it could be more than six months there's a lot of people that are low income here in Beatty and a lot of them rely on it for the babies and it kind of worries me that they are not going to have that because immunizations are really important. I know my sister-in-law uses them, I mean she can go get one shot or one hundred shots and it's the same price. That's one thing that really has me concerned because there are a lot of babies here so I don't know what you guys can do to make it better. I know you said that it's a process to go through but that's one thing I'm worried about losing.

Karen Jacoby – Stated that my understanding from the last meeting, Dr. Reiner, your basically making this proposal with Dr. Jonak being the main provider is that correct?

Dr. Reiner - Moved in a way to indicate the answer is yes.

Ms. Jacoby – Went on let's say if he decides to retire in a year, what is your backup plan? I know you talked about a CIMA medical group but isn't that only just for temporary fill-ins?

Dr. Reiner – Stated no, our long range plans were to establish a satellite clinic here and then branch out into Tonopah. So when this proposal came up, Jonak is retired from Health Care Partners and he can speak more to that if he would. He currently works in the urgent care at that particular point so he's looking for full time employment. CIMA Medical has a larger collection of Nurse Practitioners and PA's that can cycle through the area. One of the things that is difficult in rural areas is getting people to actually come up here for long periods of time. I've had that problem with my practice in Pahrump. Our plan was to hire two or three nurse practitioners and cycle them through Tonopah as well as Beatty and give people the option of different providers and different access to different care that was our long range proposal for this area and north into Goldfield and Tonopah. It wasn't just to come up here, we can certainly do that and the idea of coming up here and being the only provider allows us to work, hopefully, with Diane if she still wants to but I haven't had that conversation with her. If we happen to get awarded this clinic I can keep making the best in this community, I realize that she sees a lot of people and I respect that, I don't want to interfere with that and we also want to branch out services and get people another option for different providers. We think we bring a whole package to this community rather than just a partial package.

Ms. Jacoby – Stated okay. One of my other concerns is the sliding fee schedule, are you currently doing sliding fee schedule in you practices?

Dr. Reiner – Stated if patients can't pay they basically fill out a form that shows that they are unable to pay and then we work with that, meaning, as I eluded to before, because we bill Medicare you can't give a discount to someone unless they actually fill out a form that shows they are indigent and when they fill out that form and declare that they are indigent then you can make arrangements for a fee for service based on their income, so that's basically how they have to fill it out. That's how I've always done it in the past.

Ms. Jacoby – Stated okay. I know you (BTAB) talked about not providing any ideas but I know at the last meeting when they weren't requesting any money I thought it's a shame we couldn't have the best of both worlds where they share the same clinic and then maybe the money that they would put out for staff could be given to the Health Centers (NHC) towards the staffing during the time that they are there, I don't know but you (BTAB) said that that's not really what you are looking for. My concern is that we have had other doctors try to come in and it just didn't work out here for a short amount of time. Where NHC has been providing services in the community for thirty or forty years, I don't know. I know it's a tough decision and I wish that we make the right one.

Ashley Cathcart – Introduced herself and stated pretty much everybody on the Board knows my family. One of the questions I'm curious about is both of you guys (NHC and Dr. Reiner) say you want the building rent free correct? Who's going to pay the utilities because I know that a lot of problems that we've had in Beatty, we don't get a lot of funds for stuff like that, so you're expecting to be rent free and utilities free or are you planning on paying the utilities?

KC - Stated the utilities are still included.

EG - Stated the way it is right now NHC has a contract with the County where they have provided a monthly subsidy and the building, the utilities and to keep the grounds in good condition, that's how it is right now.

Ms. Cathcart – Stated I have another question, and we're not trying to pick on you guys, Beatty doesn't like change that much if you couldn't tell. A lot of people I see seem to be concerned with the rotation, these are our friends and neighbors, and they take care of us. Ms. Diane has been a godsend to my family, we had a lot of loss lately and it's nice to be able to know that your doctor is going to be there whether it's at midnight or one o'clock in the morning, you can call her and she will show up to be there for you. Now with the kind of doctors you are talking about, they're not going to be part of our community, we are a stopping point which is why doctors never last in Beatty they don't' want to get involved with us, they don't want to be a part of us. Our nurses have taken care of our kids; they have taken care of me since I was in kindergarten. So you are talking about rotating doctors which means Beatty is like a purgatory to them. We realize not everybody likes Beatty, let's be honest, we are a small town we have more fun hiking trails than we do going to movie theaters. Now how do you think that you are going to be able to provide doctors that are going to give us the healthcare that we are used to and we deserve? I'm not trying to be rude, I'm really not.

Dr. Reiner – Stated, that's a, and I've said it before my objective in coming up here was to, you've got to understand that there are two layers here, one you have a management position NHC that contracts with Diane and the nurses. If Rural Health Services (NHC) is gone and we are the only clinic I would try to contract with Diane, okay so that you wouldn't lose that service. Diane based on the numbers I saw, she has a very good number of patients that she takes care of in this community. I don't want to interfere with that, I want to add to that, and that's not my objective, to come up here and throw a wrench into a gear that's working. As they say, if it's working I want to continue to work with what's working but I want to add to that because I've done that all my life. I want to provide better services and more opportunity for the people of Beatty and I've done that in Pahrump for the last thirteen years in the fifteen years that I've been there and there's no reason why it can't be done here. I'm not privy to all of the things that go with Rural Health Services (NHC), and that's not my objective, I really don't want to get into a tit for tat with them but I respect Diane and I respect the things she does for this community that's not even on the table. What is on the table is working with her, working with the people that are there and adding some services that maybe Diane, you know people that don't like Diane. There are a lot of people that don't like me, a lot of people that don't like Mike Jonak (Dr. Jonak) but that's the point of having other providers coming through here. If you don't like A you might like option B, but you have options, and that's what I'm trying to provide the town is options.

Vernon Kendrick – Introduced himself as a resident of Beatty, a client of Beatty Medical Center (clinic) and I am also a recently appointed Board Member of Beatty Medical Clinic Centers (NHC), and went on to say I have one question for Mr. Davis. How long has Nevada Health Centers served Beatty?

Mr. Davis – Stated over fifteen, twenty years for sure.

Mr. Kendrick – Stated we'll take the short answer fifteen and went on to ask, how long has your medical establishment, Dr. Reiner and Dr. Jonak, how long have you been in business?

Dr. Reiner – Stated I've been a practitioner in Pahrump for fifteen years, I've been practicing close to thirty years and Mike (Dr. Jonak) has worked with me at various times.

Dr. Jonak – Greeted the audience and stated, I joined Dr. Reiner in 2003. I've been in Pahrump for twelve years, I've been in Nevada since 1977 and I've been in practice for forty years. I tried to retire last year but it didn't work for several reasons not the least of which was I missed being with people. That's why I'm back doing the urgent care, hospice and some other opportunities now. Most of you know an older man, his goal is to retire, that's just not it for me I find it difficult. We've been around for a long time, and do good work and we look forward to helping this community.

Mr. Kendrick - Stated my final question is, what was it that made Beatty attractive now as opposed to fifteen years ago?

EG – Asked can I just interject something here? Just so everybody understands how this happened and Dr. Jonak and Dr. Reiner got put in touch with the Beatty Town Advisory Board. In March the County, because of their budget deficits, cut the subsidy that they were giving to NHC, whose contract was coming to an end, but they cut the subsidy. During conversations with the County Manger, Pam Webster, it was brought to my attention that there was a doctor that was contracting services with them for the jail in Pahrump that might be interested. I got his contact information and I contacted him because as a member of this Board that's my job. That's how it happened.

Mr. Kendrick – Stated the point I'm getting at is the fact that Beatty Health Clinic has been in service here for fifteen years and not making money that's the point, in fact if I had it with me, if I'd been a board member longer I would have memorized the mission statement but our mission is to serve the underserved areas and if this were a money making area we'd probably have our own hospital. So that's one thing I would appreciate it if the Board (BTAB) keeps in mind with their decision. I'd also like to remind all of our towns' people of that fact. That's basically all I have to say, thank you for listening.

DG - Asked, any other questions from the audience?

Ann Marchand - Thanked Renie for doing the comparison for us, I think that really helped out a lot but I have a couple more questions. They said that you guys are going to have ultrasound capabilities, is that correct?

Dr. Reiner - Stated yes, we have the capability to bring up mobile ultrasound.

Ms. Marchand - Replied okay, is there any other testing that you are going to have the capability of doing here in house?

Dr. Reiner – Stated, obviously it's lab drawing but ultrasound is probably the easiest thing to bring up there and as I stated in my proposal other services as we get up here and see what the need is and what is feasible to bring up. I'd like to bring a density machine, for bone density studies, as another possibility.

Ms. Marchand - Went on, also you stated that you'd eventually like to bring some specialists up, what type of specialists?

Dr. Reiner – Stated we currently have an orthopedic surgeon in my office who has told me he would be happy to come up here and see orthopedic patients, I also work closely with a cardiologist who works for Southwest Medical and he covers this area and he took a day off, out of his practice, but I am sure based on the need up here that I would be able to convince him to come up here part time, on a day, to see the patients up here who could not possibly make it to Pahrump.

Ms. Marchand – Stated okay, also regarding the immunizations, you are not going to be able to have that for a few months. I know a lot of people that do have small children who have vehicles to go to Pahrump to get groceries, is that something that they could do in your office in Pahrump?

Dr. Reiner – Stated there was a Pediatrician, Mike could probably speak to that, I believe HealthCare Partners does immunizations. I think that's possible and I think the County Nurse does immunizations there also, so we have two options in the town of Pahrump.

Ms. Marchand – Stated okay, that might be something that they might have to do for a few months to get by. I don't know I've never had an ultrasound done here. My question to NHC is do you currently have ultrasound capability up there at the clinic?

Mr. Davis - Stated not at this time.

Dian McGinnis; Beatty Medical Clinic Nurse Practitioner – Stated I have the machine, but I would have to take time off to go to the training.

Ms. Marchand - Clarified, so currently we don't.

Mr. Davis - Confirmed; right.

Ms. Marchand - Went on okay, specialists, have there been any specialists here to the Health Center in the last five years?

Mr. Davis - Stated no we have not had specialists come because to my understanding the specialists were out of Pahrump.

Unidentified Audience Member (Jimmy) – Stated this is for you and indicated Dr. Reiner and Dr. Jonak if you close that clinic down people are going to turn against you guys and they are going to be mad at you, they aren't' going to be mad at Beatty they are going to be mad at you.

DG - Asked for questions and stated if not he will close the comments section from the floor.

John Wirth – Stated he had a question, this proposal is asking for \$35,000.00 from the city, right? What does that pay for and for how long?

- DG Stated all it is is it is a subsidy. That's not going to happen.
- EG Stated the proposal is requesting a contract for one year, but as Mr. Davis said they (NHC) would be interested in a longer term contract.
- Mr. Wirth Stated, I understand, thank you.
- DG Stated one more question, last question.
- Unidentified Audience Member Stated inaudible when the mine shut down the State of Nevada the local business here.
- DG Stated I'm sorry I can't understand what you are saying.
- UAM Inaudible, the price of silver.
- UAM Inaudible, big New York Banks, by put off and then comebacks brought the price of silver down.
- DG Stated, Mr. Stewart (UAM) we are not here to discuss the price of silver.
- UAM The big banks driving the price of silver down, making your assets cheap, inaudible.
- Stick Davis Asked when was the last time we had a doctor in Beatty (NHC)?
- Mr. Davis (NHC) Stated I do not know the last time we had a physician.
- Mr. Davis Went on but you have been running it right?
- Mr. Davis (NHC) Yes we have been running it, but there was not a need to have a physician a doctor here at the time. With Diane and her facilities and everything else it took care of the town of Beatty. There was never a request to have a physician here, not as long as I've been here (NHC). There may have been doctors here in the past but there has not been a request from us to have a physician.
- Mr. Davis Stated we've had some good doctors here, but the last two we had weren't' worth a darn and I moved on. I had to because I'm a diabetic. I don't know anything about Diane, what she does or anything but I did move to Pahrump. Not that I wanted to, I like to support the community and that's why I say we need a doctor here and you guys don't agree with that.
- Mr. Davis (NHC) Stated I'm not saying I agree or disagree I'm just saying that the community and the services that Diane provided took care of the patients here.
- Mr. Davis Stated I'm sure Diane does a good job; I have not been to her. I moved to Pahrump because it wasn't happy here for me, I had to move on. A lot of these people don't want change but I do want change and I don't think you are providing what you are supposed to be providing.
- DG Stated with that we are going to close it.
- DG Asked KC final thoughts?

KC - Stated I do have a few thought so bare with me. I got here in December of 1992; NHC was here, so you've been here at least since 92. At that time Barrick was going strong so that being said the tax dollars were too. I'm sure that they made phone calls and made requests and stipulated what they wanted in healthcare. At that time and until shortly after they left in 98 there was a full staff and there was a doctor and a physician's assistant all the time. We had seven day coverage 24/7, 365 (days). I don't know if any of you remember that or not, you remember how it felt when it went away. I don't forget it. Now when the tax dollars went away from Barrick Nye County decided hey, I feel that we are not getting our bang for our buck. That's when everything went to heck, no disrespect but facts are facts. Nye County went out for bid, there were three bids. One of them being NHC, the other two they decided they wanted to pull out. So, now this is only my opinion, but we can go back to the records and all the monies that have been collected. NHC stuck it to the town of Beatty, it's a fact, and they have done it ever since. Last year \$298,000.00, I believe \$298,000.00 was for this year for the town of Beatty. That was break even, now they are saying \$154,000.00 is break even, how does that happen? You're (NHC) numbers haven't jived since we started this, in my opinion. Every year they've went up, went up, went up and according to what I have been told from negotiations that you wanted \$500,000.00 for this next year. That leaves a bad taste in my mouth, that's want I was told and that is what I believe. Anyhow long story short, the gentleman here said that they are losing money, there were two clinics here and I know for a fact that the second clinic was making a profit. Why? Because at the time I was married to Trish Carroll and she was an employee there, she was an employee for NHC at one time, and she is now a current NHC employee. Now, everybody thought that this was going to be a conflict of interest for me, I can tell you right now it's not. Trish Carroll is still to this day my best friend, but I don't represent just Trish, I represent a thousand plus Trish. So it's not going to affect my decision one way or the other because the town is what I was elected to do. My personal opinion and what I am going to vote for tonight, is first of all NHC you won't be receiving any money from me. The only thing you'll be getting is what Beatty Health and Welfare has offered you, the building and the utilities and that same thing goes for Dr. Jonak and Dr. Reiner. There is no money coming from my one fifth of a vote. Either one of you clinics can make a profit. Do I want to lose five employees? No, we've already lost enough in this town, with part time six but I am not putting another nickel into subsidizing anything on that clinic because the amount of money that has been spent over the years, we could have had a new facility, go back and check your paperwork you've been here over twenty years, that's my personal thing and that's what I'm going to go with tonight.

EG - Stated I think the audience touched on a lot of things, and a lot of things that I'd like to say. If anybody doesn't know me, my name is Erika Gerling. I've been the treasurer on the TAB (Town Advisory Board) now for five and a half years and I've lived in Beatty for thirty five years and the clinic has been here all that time. Health care is the most personal and important decision that we can make for ourselves and our families and as a long time resident and as a member of this TAB I'm keeping this decision on a business basis. This is the most important vote that I'll ever have to make on behalf of my community and I take it really, really seriously. I just have a few comments, for many years the TAB has successfully lived within its means, not spending more than it received in any given year. Thus, we were able to build up some savings and have money available to the community for emergencies, for things that we have planned over the long term. This year as we have in the past our budget reflected that philosophy. We kept our expenditures under what our revenues would be, therefore continuing to realize some savings and taking ourselves to the brink. We've never had the attitude that okay just because we've got something let's just spend it and all of you who know me that's my philosophy. Especially right now in these times of financial insecurity in the County and the Country, we've had to take on a lot more financial responsibilities that the County had previously funded. With the cuts to subsidies for health care, senior nutrition, animal shelters, to name a few we are being asked to assume a much bigger role in funding services that we have always enjoyed. The County is now in a position which it to find additional savings to balance its budget. We as a community have already lost our bank services, dispatch positions, sheriff's office positions and those things are not coming back or any time soon. The volunteer ambulance department falls under EMS and at the last BoCC meeting there was a discussion of perhaps cutting \$528,000.00 from that budget. For us in Beatty that may mean that we would have to take over the funding of the Ambulance service. The buildings, the two buildings, the one is the building that just got finished the upkeep the fuel and upkeep of the vehicles, equipping the ambulances with whatever they need, medicines, oxygen, whatever, and the payment of the volunteers for their call-outs. Having said that, I don't believe that it's financially responsible for the TAB to pay someone to run the clinic, a rent free building, paid utilities and upkeep are substantial subsidies and gives any provider a cost savings right away that most businesses medical or not don't have the luxury of. The history of the relationship between service providers and the County has shown us that as long as a subsidy is being given the providers are going to want that money and more each year. I will say that this \$500,600.00 that KC was talking about, that's the number that was given by County Management. There is no incentive, if we keep giving them money, to stand up on their own and the rule over the past many years has been requests for larger subsidies instead of making cuts or instituting methods that might make them a viable business living within their means. This has been evidenced by NHC and the Senior Nutrition program and it's my feeling that a subsidy isn't meant to be a forever thing. It's meant to prop up a business during a short fall or a difficult time not to sustain that business indefinitely. It doesn't make sense to me to put money, your money, into a business that's going to show a loss. I just want to go back to these numbers for a minute. The \$35,000.00 is \$35,000.00 plus \$76,000.00 which is a grant, okay for 2.5 days that's over \$100,000.00 and there is still a loss. It doesn't make sense to me to do that, cots are going up revenues and patient visits have been going down and I don't feel we as a community can sustain a long term funding relationship with a provider. If we enter in an agreement to provide a subsidy when is it going to end? How long can a business run in the red before they pull out? I know these guys (NHC) have said that is not their intention but it just doesn't make sense to me that no matter how much money you're getting, if you're losing and your shuffling things around somebody is going to get hurt, some program somewhere is hurting.

EG Continued - Doctors Jonak and Reiner would also like to receive a monetary subsidy from the town but they're proposal is not dependant on it and what they said originally was that they didn't need that. They could do it on their own to provide services five days a week for two years and also in their proposal they have a plan to increase patient visits and increase revenues to a breakeven point within the first year of their operation, even though that goal is based on some help from the town. Finally I just want to say I'm not in favor of giving a subsidy, whoever we choose. If we have to do that in Beatty I just don't think it's a good idea because the past has shown us its not working. If providers are serious about being self sufficient they should be able to figure out an aggressive plan to increase their patient visits thereby increasing their revenues while trimming costs and maintaining staff levels that they can afford. That's all I have.

- RR Stated the only thing I have is I agree with EG and KC and we really don't have the money to be giving to a business to operate.
- CT Stated I haven't been a resident of the town of Beatty for umpteen years but I have been a resident for eight years. I moved in from a big city, come up to a small town. This town is like no other and I hope that everybody understands and appreciates that this is a hard decision for the Board (BTAB) to make. It's not that we want to lose people here in town, we want to, what we need to do is make sure that everybody is covered all the time. Subsidies are not going to work for those that have been to our meetings have listened to our treasurers report you know we don't have it and the money is not going to be coming from the County it's going to be coming from the town, and for the town we just don't have the funds to cover it. Again it's a no subsidies.
- DG Stated all I have to say is a subsidy is like I guess feeding an alligator hoping that they will eat you last, so I'm just going to leave that at that and close item number 7a.
- For Possible Action Discussion and deliberation to select a proposal and request that a contract be created by Nye County for final approval by the Board of County Commissioners. - Beatty Town Office; Carrie Radomski
  - KC Sated I just don't know how we are going to vote on this because all three proposals two from MHC and one from Dr. Jonak and Dr. Reiner they both are asking for \$35,000.00 and if that's what we have to go on then my motion would be that neither company gets any monies than how do we go from there?
  - DG Asked can we put in the proposal that no money be involved?
  - KC Stated basically what you are asking is to award one of these two companies a contract tonight and that's why both of them are here. There are pros and cons for both of them but all three of them have money involved.
  - DG Stated all of the proposals do, we can ask that they resubmit proposals on a five day proposal no money involved, the in-kind rent and utilities from the clinic.
  - KC Stated that's what's going to have to happen. I mean this town wants five day coverage at a minimum.
  - DG -Stated yes I agree.
  - DG Asked for comments; RR, CT?
  - RR Stated I agree with that.
  - DG Stated so what you are saying is that 7b would die from a lack of motion?
  - KC Stated I don't see how we can vote on it in that aspect and in the way they (proposals) are written at this present time.
  - DG Stated okay, so what we want is a proposal that has no money involved from the town or the County.
  - KC Stated the County is out.
  - DG Stated yes they are not in it anyway so given that.
  - KC Stated here's the thing there is not going to be a negotiation with Nye County. We're not offering any money, there's not going to be a negotiation with us.

- DG Went on so what we want, basically put your proposal down without any subsidy at all except for the in-kind.
- KC Stated exactly and who they need to talk to is Beatty Health and Welfare because they own the building.
- DG Stated they will come back in with a \$1.00 lease and they do get, as I understand, they do get a subsidy from the County which goes toward paying the utilities.

Carrie Radomski; Town Secretary – Stated the last time that we confirmed it there is an \$800.00 monthly subsidy for Beatty Health and Welfare that's provided by the County.

- EG Stated I just want to clarify one thing, one proposal does say, one proposal says, "we ask that if such funds are available" they would be used to subsidize the salaries of two employees, so that's an if and they're not.
- DG Stated right there's no money, no money at all.
- EG Confirmed, right, but I mean this one proposal doesn't say we have to have it. It says if such funds are available.
- DG Stated, okay.
- EG Went on, the thing that I don't want to see happen is that we take so long to make this decision that there's not enough time to work things out or do a transition if there's going to be a transition. That's my problem.
- KC Stated I think that's inevitable though.
- DG Stated I agree with KC.
- KC Stated I mean you can't just shove the paperwork in a day; the State doesn't work that way.
- Ms. Radomski Asked can we verify that either party is interested in a zero subsidy position?
- DG Stated I will just refer that to both, Mr. Davis?

Mr. Davis – Stated I would like to, first of all we never had an opportunity, I'm not sure who has, other than the town of Beatty, to understand what the financial situation is for the town of Beatty. I want to clarify something with the \$35,000.00, the \$35,000.00 that we were asking for initially is because we feel it's an ask. We were doing a proposal, when you are doing a proposal you ask for things and then you negotiate back and forth so we don't know if you had it or not, you know, it's very clear here tonight that you say that you don't have any funding for the town. I would suggest that we go back and have our sit down through our stations one more time to flesh out all of those things so that you understand totally where we are coming from and maybe from the other side's point of view too we come back one more time with here's what we offer and then it will be clear on both sides what you desire as a town. We understand that you want a, that you're not interested in 2.5 days, you want five day a week service.

DG - Stated five days a week eight to five.

Mr. Davis – Stated so you know, we have to take all of that into consideration. I think come back with a request for proposal saying here's what we are looking for. I think that's something that the County should give us as a request for proposal you could send that out saying here's what we are looking for, for our community. Can you meet those requirements? So you outline that information in that request for proposal and let us bid on that proposal.

DG - Stated all right. Dr. Reiner?

Dr. Reiner – Stated I think in my proposal it was not contingent upon the town supporting us at all and I think you were correct in saying if those funds were available we would be happy to use them to support the employees if they are not our proposal stands without that.

- DG Clarified yes but your proposal doesn't it also say from nine to four, closed at lunch?
- EG Stated yes but those are things that we can work out.

DG - Stated yes but if we want to go even, even if NHC is going to go for the same thing.

Dr. Reiner – Stated again in all fairness we put out there what we felt would be reasonable and service the community but as I have answered the question obviously I stated that we would support whatever the community needed, late hours, early hours, whatever we needed and that's what we put down. We don't know but we're flexible, I think that's the key.

DG – Stated okay then I would say item 7b will die from a lack of motion then if we come back again perhaps you would have more information about your pharmacy.

Dr. Reiner - Stated that's correct.

DG - Stated with that 7b will... yes Renie

Ms. Younghans – Asked is it the Boards objective to pick somebody and that person that you pick will take over the clinic, that the Beatty Health and Welfare own?

DG - Stated that's the way I hear it.

KC - Stated that's the way this is written.

Ms. Younghans – Quoted Mr. Davis (NHC) "it is not our intention to pull out". So what does that mean if they say they are going to stay and you pick the other guy?

EG – Stated NHC currently has a year to year contract that on June 30<sup>th</sup> of this year will end and historically they have negotiated with the County and renewed that contract for a year. So that's the point that we are at now, do we move forward and renew their contract with no subsidy.

Ms. Younghans - Asked what is Beatty Health and Welfare's position?

EG - Stated they own the building.

Ms. Younghans – Stated I know they do so what if they say, you pick those people (Dr. Reiner, Dr. Jonak) and they say I'm going to let them (NHC) stay?

EG - Asked is there somebody here that wants to answer that?

DG - Stated I see Mr. Weeks over there.

Mr. Jim Weeks – Stated historically Beatty Health and Welfare has always gone with whatever the County decided, whatever agreement that they went into. They subsidize us, they carry the insurance for the building and it's always been Beatty Health and Welfares intent to get the best health care that we can get for the community but whatever this town Board decides and Nye County decides, I can't speak for the entire Board but historically we have always gone with that suggestion. I think it would be safe to say that whatever decision that the County makes that we would support it.

DG - Thanked Mr. Weeks.

Mr. Davis – Stated he wanted to comment on one of the questions that was asked. What the intent means, that is basically what was said now is that if we have no place to practice they we have no other choice but to vacate the community because we have no other place to open up shop. So that's what I mean by our intent is to stay, so if we have a place then we will keep....

EG – Stated I just want to say one more thing because it doesn't sound like we are going to decide anything but I think other than changing a couple of things and taking a couple of numbers out and adding on to this deficit on the bottom line here nothing much is going to change. That's my comment. If we take out on the 2.5 days we take out the \$35,000.00 add that to the \$77,000.00 loss so that's \$100,000.00.

DG - Stated that's on the 2.5 days.

EG – Confirmed that, right. That's what will change the numbers are what will change and if we're not giving you any monies, this is for everybody, if we're not giving you any monies, you don't have to tell us how many people you're going to hire and how much it's going to cost. That's up to you to do, so anyway, I don't know. Before we close the meeting if we are going to go back and look at this again I'd like to do it as soon as possible.

DG - Asked if we can get it on the next board meeting.

Ms. Radomski; Town Secretary – Stated the next regularly scheduled Town Board Meeting would be June 8<sup>th</sup> and I think we could get everything together, work with Mr. Davis and his team, Dr. Jonak and Dr. Reiner and their team to get this together by that time frame.

DG - Recognized Ann.

Ann Marchand – Stated so what I'm understanding is, Dr. Reiner, correct? Your office is willing to come in with no subsidy have specialists, be able to do ultrasounds, make it happen. These guys over here (NHC) for 2.5 days want \$36,000.00 that's the proposals that were put on the table correct?

EG - Stated yes \$35,000.00 and \$154,000.00.

Ms. Marchand – Stated I hate to say this but to me it's a no-brainer. I can remember a few years ago going through this when it was Nevada Regional or whatever it is up in Tonopah, Nevada Health Centers, everything kept getting delayed and where are we today? I would like to see you guys make a decision tonight based on the proposals that have been put forth.

DG – Stated I have a comment to KC, it says here a subsidy from Beatty is requested but not quantified. So that tells me that they don't mind or they can get by with zero.

KC - Stated I didn't see that.

Mr. Davis – Asked Mr. Chairman may I make a comment?

DG - Stated sure.

Mr. Davis – Stated maybe I'm mistaken how this works, but to me you've asked for two organizations to give a proposal. There was really never a negotiation period between either party. Is that correct? So we're actually sort of not had the opportunity to negotiate? Or is that a part of the Advisory Boards process to get both proposals but there was never a time for us to go back and sit down and say lets negotiate these pieces and to hear that there is no funding. That's what the request for proposal would actually do. Maybe I'm, I just wanted to be clear on how this process works.

DG – Stated if you were going to submit us a proposal I would think that you would run a better proposal that wasn't going to show you losing \$117,000.00 on a 5 day week. I don't care how many numbers you sit here and toss out, it just doesn't, to me the numbers don't look right Mr. Davis.

Mr. Davis – Stated all I'm saying is that if you are asking for initial bids, and everything and then you come back and that there's a time where you negotiate, you know I'd say that you know here's what it has to be and so we've heard some things tonight that you say that it has to be and you know I just want a better appreciation that if you decide to vote tonight that's fine you know, but if you want us to come back, I just want to understand, clearly outline here's what we will accept and what we will not accept and then we make a decision. We could say, no we can't even bid for it, because that doesn't meet our criteria. So all I'm saying is that to have both the financials of both organizations come forth and share how are you going to make this work long term. Again, it's going to be the pleasure of the community and what you desire long term and our goal is to make sure that what we can do support the community form a health care perspective.

DG – Stated okay on your 5 day proposal you show, you are proposing to get from either Nye County or Beatty \$154,000.00, okay and that's still a \$117,000.00 so if you're not going to get his \$154,000.00 where are you going to save \$154,000.00 in this proposal that you have here that will still net you a \$117,000.00 loss, I just, it just comes back down to that bottom in quotes that says that you are losing money and I just really I have a hard time with that.

EG – Stated that's my whole thing and it just does not make sense for me, for me to put your money into something that's going to be losing money. Because I don't see, I don't know how you're going to come up with this money to offset this because if you're taking it from your clinic in wherever to support this clinic that jut cannot work long term and eventually your organization is going to have to say we can't keep losing money like this and I'd rather that be sooner than later.

- DG Stated I'm going to go back to 7b. I will entertain a motion on 7b.
- EG Stated I'd like to make a motion to select the proposal from Doctors Jonak and Reiner and request that a contract be created by Nye County for final approval by the Board of County Commissioners; Second CT;
- DG Called for the question.
- EG Stated I want to withdraw my motion and asked if CT would withdraw her second?
- CT Withdrew her second.
- EG Stated I am going to restate my motion.
- EG Stated I would like to make a motion to select the proposal of Doctors Reiner and Jonak with no subsidy besides the building and those items and request that a contract be created by Nye County for final approval by the Board of County Commissioners and add the hours to be negotiated; Second CT; 5-0

#### 8 General Public Comment

Marty Campbell - Stated I just wanted to mention that there is going to be a Senator up here tomorrow at the VFW.

DG - Stated Congressman

Mr. Campbell – Stated Congressman, so anybody that wants to do any complaining that would be the time to do it at 1:45pm at the VFW

#### 9 Adjournment

KC- Motion to adjourn 7:40pm; Second RR; 5-0